

Project Management: Management by Results

Description:

Project managers and business leaders can achieve and exceed their strategic goals while operating with fewer resources through our management-by-results methodology. Participants solve real business problems and complete the course with action plans to reduce costs, increase operational efficiency, and drive revenue for their organizations. They should expect four key characteristics in this course:

- **Relevance:** True-to-life business problems at PMBOK standards; not just theory.
- **Practical Content:** Simple but robust tools ready use immediately.
- **Interactive Format:** Participants share experiences and best practices.
- **Focused on Results:** Consistently delivers quantifiable impact to participants' employers, maximizing return on training investment.

Learning Objectives:

- Define and understand productivity in the context of project management
- Structure projects to maximize efficiency and productivity
- Secure maximum team participation and commitment
- Maintain focus on delivering clearly communicated objectives and results
- Facilitate effective and efficient communication on the project team
- Manage teammates from various departments with varying interests
- Deliver superior results and achieve success by delivering the “8” (see below)



Audience:

- Department Heads and Mid-level managers

Course Dates, Time & Location:

- February 13-14, 9am-5pm
- Lincoln Center Blloku location

Price:

- 300 Euros per participant
- Includes lunch and two coffee breaks each day

Language:

- English

Trainer:

Jean-Marie Fahmy, Lead Trainer

Mr. Fahmy has more than 40 years of management, consulting, and corporate training experience in diverse fields including information technology, telecommunications, financial services, health care, and manufacturing. Since founding FGT—a Canadian-based consulting firm—in 1987, Mr. Fahmy and his team of experts have delivered standard-setting technical management and leadership training to industry-leading firms including Pfizer, Pratt & Whitney, Bell Canada Telus Canada, CGI, and IBM. Mr. Fahmy and FGT have trained hundreds of professionals in Project Management at MobiFon (Connex) in Romania (now Vodaphone).

FGT consultants and trainers often deliver coaching and advisory services to compliment training sessions and are frequently contracted as a third-party project management shop to implement large and complex customer initiatives. Mr. Fahmy studied Management at École des Hautes Études Commerciales in Montreal and earned a BScA in Electrical Engineering from the École Polytechnique de Montreal in 1972.

Course Outline:

I- INITIATING THE PROJECT

- A. Expectations, Objectives
- B. Challenges
- C. Methods and life cycle
- D. Definition: What is a Project?
- E. Change and Risk Management
- F. Customer Involvement

II- PLANNING & JUSTIFYING PROJECTS

- A. Goal and Importance of Planning
- B. Business Case: Selection and Justification of the Projects
- C. Planning Principles
- D. Plan Components
- E. Estimates: Budgets and Schedules

III- ORGANIZING DELIVERY

- A. Personnel Selection and Allocation
- B. Roles and Responsibilities: Customer-Supplier
- C. Different Models

IV- DIRECTION AND LEADERSHIP

- A. Basic Concepts
- B. Communication
- C. Motivation
- D. Delegation

V- CONTROL, EXECUTION, & CLOSING EFFECTIVELY

- A. Follow-up Principles
- B. Efficient Follow-up Mechanisms
- C. Productive Meetings & Meeting Management
- G. Project Documentation

VI- THE PROFESSIONAL PROJECT MANAGER: LEADER OR BOSS?

- A. The Work of the Project Professional
- B. The Success of the Productive Project Professional